Think Big And Kick Ass Codash

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thinking BIG Learn: Momentum: the Big Mo. How to get it and how to get it back. Revenge: how and when to get it (and why it's so sweet). "I love you, now sign this " Why contracts in business and personal life are so important. Real-life stories from people who've applied the think BIG formula in their own lives.
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clash with Rosie O'Donnell, how not to crack under pressure, the secrets to staying focused, how Trump himself stumbled and recovered multiple times on his way to the top, and much more. The book will feature the Trump IT test, created for this book, that will drive readers to see if they have what IT takes and in what areas they need to kick it up, plus a selection of the best Q&A's from Trump's incredibly popular Learning Annex Wealth Expos and true stories of success from students who are already practicing his "Think BIG" strategies.

Think BigMake It Happen in Business and LifeCollins

This ain't your Daddy's sales manual. It bears little resemblance to Napoleon Hill's Think and Grow Rich – or at the other extreme, Donald Trump's book, Think Big and Kick Ass…This is geared toward you – the salesperson in the action – whether you are brand new, a multi-millionaire or a candidate for the lead in the Death of a Salesman. The sales game has changed. The tactics used in the past of hammering the deal home do not apply any more. No more “kick ass.” Those sales techniques are LIES.Talk to your friends. Whether they are at a car dealership or shopping for a computer or a new shirt, they hate high pressure, arm-wrestling selling. Today's buyer will walk in a minute.We are in the age of the educated consumer. They have already done the research. They are on line constantly. They know pretty much in advance what they are looking for and what they will have to pay for it.You are competing and your customer has an allocated budget. Consumers buy from people they like and enjoy and it is possible you can get more than your share of that budget. There are few sales books like this who take you and your life into the equation. Written for you by someone who knows where you've been and where you want to go. The question is not whether a consumer will buy what you have to sell. This is the NAKED TRUTH. It is whether they decide to buy it from YOU.

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Democracy is being destroyed by an ancient evil, and modernity is in denial. In the Tyranny of Greed, Timothy K. Kuhner reveals the United States to be a government by and for the wealthy, with Trump—the spirit of infinite greed—at its helm. Taking readers on a tour through evolutionary biology, psychology, and biblical sources, Kuhner explores how democracy emerged from religious and revolutionary awakenings. He argues that to overcome Trump's regime and establish real democracy, we must reconnect with that radical heritage. Our political tradition demands a revolution against corruption.

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