

The Language Of Real Estate

Featuring over 1,800 terms and formulas, this comprehensive reference tool uses in-depth definitions, explanations, and examples to illuminate real estate appraisal concepts and principles. The Language of Real Estate Appraisal is an indispensable resource for appraisal students, certification exam preparations, and real estate professionals.

Plain language explanations, practical examples, and exercises designed to help acquisition and retention of accurate term use work together to foster successful learning. A very useful guide for those looking to buy/sell their homes, go into the profession or wish to communicate more effectively with their real estate agent. Pass the 2020 California Real Estate Salesperson Exam effortlessly on your 1st try with the Questions, Answers and Explanations to the exam. In this simple course not only will you learn to pass the state licensing exam, you will also learn: - How to study for the CA exam quickly and effectively. - Secrets to Passing the Real Estate Exam even if you do not know the answer to a question. - How to tackle hard real estate MATH questions with ease and eliminate your fears. - Tips and Tricks from Real Estate Professionals, professional exam writers and exam proctors. It will also answer questions like: - Do I need other

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course materials from companies like Allied Real Estate School? How about Anthony Real Estate School or Kaplan Real Estate School? Are they even good schools to attend? - What kinds of questions are on the California Real Estate License Exam? - Should I use the CA Real Estate License Exams for Dummies Book? This Real Estate Study Guide contains over 1200+ real estate exam questions and answers with full explanations. It includes a real estate MATH ONLY portion, a real estate vocabulary exam as well as the California state exam questions and answers. You will receive questions and answers that are similar to those on the California Department of Real Estate Exam You deserve the BEST real estate exam prep program there is to prepare you to pass, and it gets no better than this. The California Real Estate Salesperson Exam is one of the hardest state exam to pass in the United States. We have compiled this simple exam cram book that quickly and easily prepares you to take your state licensing exam and pass it on the 1st try. Our Real Estate Exam Review is designed to help you pass the real estate exam in the quickest, easiest and most efficient manner possible. Throw away your real estate course test books and class notes, this is all you need to pass!

"The Language of Real Estate is a real estate dictionary and more -- it is a totally functional real estate reference book that provides an instant answer to most

brokerage, leasing and investing. Readers will learn how to set their own commercial investment goals and create a plan to achieve them, see opportunities with new "real-estate eyes," perform due diligence on a property with minimal cost, use a proven step-by-step process for evaluating properties to weed out losers and showcase winners, and traverse the minefield of letters of intent and contracts.

BUSINESS/ECONOMICS

This text provides updated coverage of California-specific real estate law for agents, brokers and serves as authoritative reference for consumers

Newly updated, Mastering Real Estate Principles, 4th Edition is more organized, more appealing, and more user- friendly than ever before. Known for its workbook format and interactive approach to learning, this new edition features updated content, an enhanced interior design, and a new construction section. This complete learning system comes loaded with multiple teaching tools and instructor resource guide to reduce instructor workload.

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students conquer test taking anxieties. * Test taking strategies explores the structure of the exam questions. * Q & A Topic Review covers the most important topics from Modern Real Estate Practice in New York the state's leading salesperson and broker textbook.

This easy-to-follow appraisal text follows the national appraisal licensing outline and presents the information in a clear, conversational, workbook style. Three case studies help students apply complex principles to real life situations while giving instructors a platform for homework and group assignments. Benefits: * Outline format explains concepts in a clear, concise way, creating a less intimidating text for both students and instructors. * Glossary from The Language of Real Estate Appraisal reinforces key concepts and terms. * Learning Objectives and Chapter Outlines emphasize important topics and allow for easier review. * End-of-chapter questions reinforce the material and allow students to monitor their own progress. * Example boxes illustrate how concepts are used in real life, helping students apply appraisal principles to their careers. * Valuation Technique Practice Appendix allows students to apply their knowledge to "real-life" examples while providing instructors a platform for a group and homework assignments * Instructor Resources include an exam, chapter outlines, an answer key for the book's questions and case studies, and a PowerPoint presentation.

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The newly revised Fourth Edition defines over 2,800 terms, including the latest topics

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on appraisal, environment and finance. Subject Classification of Terms helps you to look up key words, and cross references are listed at the end of definitions.

This book contains real estate definitions, common website, and abbreviations and acronyms.

A guide to help you obtain less of what don't want, and more of what you do, and "cut through the clutter, achieve better results in less time, build momentum toward your goal, dial down the stress, overcome that overwhelmed feeling, stay on track, [and] master what matters to you.

This book is a collection of more than three hundred specific Spanish language commands, statements, and questions that help real estate agents better serve Hispanic property buyers. No prior knowledge of Spanish is required to use this book. Licensed real estate agents and native Spanish-speakers have reviewed the book for authenticity/accuracy. The book and two audio CDs help real estate agents determine a client's housing needs, show clients properties, finalize a sale, and much more.

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