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Publisher's Note: Products purchased from Third Party sellers are not guaranteed by the publisher for quality, authenticity, or access to any online entitlements included with the product. Written with managers, not statisticians in mind, this reference shows readers how to statistically evaluate a Six Sigma program, identify problems, and make tailor-made adjustments to get the desired results and revitalize a program Profits in tough times require prioritization and focus. If properly managed, Six Sigma methods can deliver dramatic improvement by increasing manufacturing and process efficiencies. But nearly 60% of all corporate Six Sigma initiatives fail to yield the desired results -- often companies take the "fighting fires" approach to business and do not take time to understand what the data is telling them, which is why many Six Sigma projects fail. The high-visibility of the Six Sigma Initiative has corporate executives committing to significant investment in resources often without any tangible improvement in profitability -- a fact neglected by most Six Sigma books. Written with Green

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will not add a dime to the bottom line. The goal of pricing operations is to consistently control price deviations in transactions and contracts over time and across customer segments. This goal of ensuring the prices are not too low or too high in different transactions relative to guidelines lends itself perfectly to Six Sigma. Using the authors' breakthrough Six Sigma-based approach, you can systematically eliminate pricing-related revenue leaks, driving higher profits without alienating customers. You'll learn how to define pricing "defects," gather and analyze relevant pricing data, review pricing-agreement processes, identify and control failures, implement improvements, and then ensure continuous, ongoing improvement in price, profits and customer satisfaction. The book reflects the authors' pioneering experience implementing Six Sigma pricing. Whether you're a business leader, strategist, manager, consultant, or Six Sigma specialist, it will help you or your client recover profits that have been slipping through the cracks in pricing operations.

- Learn why Six Sigma Pricing makes sense
- Why you should target pricing operations, and how to do it
- Identify profit leaks from inefficient pricing operations
- Why "sloppy pricing" occurs, how to find it, and how to root it out
- Illuminate your current pricing processes, so you can improve them
- Understand your market-facing and internally focused pricing processes pertaining to product launch and lifecycle price management, price

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getting bogged down in statistical theory. This pocket-sized field guide provides practical advice on the use of advanced tools, such as: sampling, analysis of variance, multiple regression, and design of experiments. Each tool is explained in easy-to-understand language, permitting the reader to solve real-world problems in any area of business. Covers step-by-step implementation of the most important Six Sigma tools. Features a heavy emphasis on applying the best tools to solve practical business problems. Explains how to use Microsoft Excel and Minitab statistical software to simplify the process.

??University Science Books????

This text has been developed through extensive research to reflect both the new practices and traditional concepts that instructors feel are important for students to know. Starr uses real-world themes such as quality, technology, people and teamwork, globalization, service and manufacturing, environmental awareness and initiatives, and problem solving. Four real-world cases are included spotlighting Tom's of Maine, Rosenbluth International, Global Concepts Inc. at Celestica's Facility in Little Rock, and the Saturn Corporation on quality, service, smart technology, and the environment, respectively. This text follows a systems approach that is both systematic and constructive. Starr integrates OM decisions with the functional areas of business whose challenge is to make the firm perform as a team. It combines the methods of analysis and synthesis, which lead to better decisions and problem-solving skills for complex

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This new edition of a core undergraduate textbook for construction managers reflects current best practice, topical industry preoccupations and latest developments in courses and fundamental subjects for students. While the construction process still requires traditional skills, changes over recent decades today demand improved understanding of modern business, production and contractual practices. The authors have responded accordingly and the book has undergone a thorough re-write, eliminating some of the older material and adding new processes now considered essential to achieving lean construction. Particular emphasis is given, for example, to

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supply chains and networks, value and risk management, BIM, ICT, project arrangements, corporate social responsibility, training, health and welfare and environmental sustainability. Modern Construction Management presents construction as a socially responsible, innovative, carbon-reducing, manager-involved, people-orientated, crisis-free industry that is efficient and cost effective. The overall themes for the Seventh Edition are: Drivers for efficiency: lean construction underpinning production management and off-site production methods. Sustainability: reflecting the transition to a low carbon economy. Corporate Social Responsibility: embracing health & safety, modernistic contracts, effective procurement, and employment issues. Building Information Management: directed towards the improvement of construction management systems. The comprehensive selection of worked examples, based on real and practical situations in construction management and methods will help to consolidate learning. A companion website at <http://www.wiley.com/go/MCM7> offers invaluable support material for both tutors and students: Solutions to the self-learning exercises PowerPoint slides with discussion topics Journal and web references Structured to reflect site, business and corporate responsibilities of managers in construction, the book continues to provide strong coverage of the salient elements required for developing and equipping the modern construction manager with the competencies and skills for both technical and business related areas.

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We are living in the middle of a Fourth Industrial Revolution, with new technology leading to dramatic shifts in everything from manufacturing to supply chain logistics. In a lively, developing field of academic, procurement is often neglected. Despite this, procurement plays a vital role, connecting the organization with its ecosystem. At a time of change and economic crisis, a new business model is called for, which this book aims to define. Based on the applications of Industry 4.0 concepts to procurement, this book describes Procurement 4.0 as a method and a set of tools, helping businesses to improve the value of their products, reduce waste, become more flexible, and address the business needs of the future. It will appeal to academics in the area, as well as practitioners.

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Step by step, Facilitating the Project Lifecycle guides the project manager/facilitator in making smart choices about when and how to pull key talent together to spell success for the project and ultimately the organization. The authors will help you understand the benefits of using facilitated group work sessions to get real work done during a project and get it done better and more efficiently than more traditional individual work approaches. In addition, the book includes: Recommendations for capitalizing on group knowledge to accelerate the building of key project deliverables and ensure their quality as they are built A work session structure for planning, delivering, and following up

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facilitated work sessions Guides for building key project deliverables Sample agendas Proven techniques for managing the group dynamics

Achieve unparalleled customer satisfaction and greater profitability with this essential handbook! Six Sigma is a proven and highly effective business initiative for improving customer satisfaction and increasing the efficiency of processes. Rath & Strong's Six Sigma Leadership Handbook highlights the critical factors that make or break implementation, offers key best practices for getting it right the first time, and offers real-life examples and case studies that light the path to success. With Rath & Strong, you'll get an overview of the tools, methods, approaches, benefits, and risks that are associated with each element of the methodology.

If you do not measure, you do not know, and if you do not know, you cannot manage. Modern Quality Management and Six Sigma shows us how to measure and, consequently, how to manage the companies in business and industries. Six Sigma provides principles and tools that can be applied to any process as a means used to measure defects and/or error rates. In the new millennium thousands of people work in various companies that use Modern Quality Management and Six Sigma to reduce the cost of products and eliminate the defects. This book provides the necessary guidance for selecting, performing and evaluating various procedures of Quality Management and particularly Six Sigma. In the book you will see how to use data, i.e. plot, interpret and validate it for Six Sigma projects in business, industry and even in medical

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teaching and on-the-job experience—until now. Practical Pharmaceutical Engineering provides readers with the technical information and tools needed to deal with most common engineering issues that can arise in the course of day-to-day operations of pharmaceutical/biotech research and manufacturing. Engineers working in pharma/biotech wear many hats. They are involved in the conception, design, construction, and operation of research facilities and manufacturing plants, as well as the scale-up, manufacturing, packaging, and labeling processes. They have to implement FDA regulations, validation assurance, quality control, and Good Manufacturing Practices (GMP) compliance measures, and to maintain a high level of personal and environmental safety. This book provides readers from a range of engineering specialties with a detailed blueprint and the technical knowledge needed to tackle those critical responsibilities with confidence. At minimum, after reading this book, readers will have the knowledge needed to constructively participate in contractor/user briefings. Provides pharmaceutical industry professionals with an overview of how all the parts fit together and a level of expertise that can take years of on-the-job experience to acquire Addresses topics not covered in university courses but which are crucial to working effectively in the pharma/biotech industry Fills a gap in the literature, providing important information on pharmaceutical operation issues required for meeting regulatory guidelines, plant support design, and project engineering Covers the basics of HVAC systems, water systems, electric systems, reliability, maintainability, and quality assurance, relevant to pharmaceutical engineering Practical Pharmaceutical Engineering is an indispensable “tool of the trade” for chemical engineers, mechanical engineers, and pharmaceutical engineers employed by pharmaceutical and biotech companies, engineering firms, and consulting firms. It also is a must-read for engineering students, pharmacy students,

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chemistry students, and others considering a career in pharmaceuticals.

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Rath & Strong's Pocket Guide to Advanced Six Sigma Tools provides you with every vital detail you need to implement the most powerful, proven tools in Six Sigma. A companion reference to the bestselling Rath & Strong's Six Sigma Team Pocket Guide, this lean and mean book explains each tool in easy-to-understand language, showing how to apply the tool to solve real-world problems in every area of business.

PMI??PMP?????

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