

Modern Theories Of Entrepreneurial Behavior An Appraisal

Handbook of Entrepreneurship Research: An Interdisciplinary Survey and Introduction. Springer Science & Business Media. Richard A. Swanson and Elwood F. Holton, leading scholars in the field, bring together contributions from more than twenty distinguished researchers from multiple disciplines to provide a comprehensive introductory textbook on organizational research. Designed for use by professors and students in graduate-level programs in business, management, organizational leadership, and human resource development, *Research in Organizations* teaches how to apply a range of methodologies to the study of organizations. This comprehensive guide covers the theoretical foundations of various research methods, shows how to apply those methods in organizational settings, and examines the ethical conduct of research. It provides a holistic perspective, embracing quantitative, qualitative, and mixed-methodology approaches and illuminating them through numerous illustrative examples.

Heterodox Macroeconomics offers a detailed understanding of the foundations of the recent global financial crisis. The chapters, from a selection of leading academics in the field of heterodox macroeconomics, carry out a synthesis of heterodox ideas that place financial instability, macroeconomic crisis, rising global inequality and a grasp of the perverse and pernicious qualities of global and domestic macroeconomic policy making since 1980 into a coherent perspective. It familiarizes the reader with the emerging unified theory of heterodox macroeconomics and its applications. The book is divided into four key sections: I) Heterodox Macroeconomics and the Keynes-Marx synthesis; II) Accumulation, Crisis and Instability; III) The Macrodynamics of the Neoliberal Regime; and IV) Heterodox Macroeconomic Policy. The essays include theoretical, international, historical, and country perspectives on financial fragility and macroeconomic instability.

Once relegated to the dusty shelves of ancient muses, research and scholarship on entrepreneurship has exploded as a field of research, with impactful additions from a range of disciplines rendering the field a tricky one to traverse. *The Routledge Companion to the Makers of Modern Entrepreneurship* offers a comprehensive guide to entrepreneurship, providing an authoritative exploration of the key people and their ideas. This book tells the stories of the scholars who have set the standard and tone for thinking and analysing entrepreneurship. Edited by two of the world's leading entrepreneurship scholars, this comprehensive volume offers a platform for understanding and future research that is both state-of-the-art and authoritative. It expands on how modern entrepreneurship has developed, with a focus on the key "makers" of the field – including theories, such as social psychology; concepts, such as neuroeconomics; and types, such as political entrepreneurship. The contributions to the collection are grouped into three sections: Emergence of Entrepreneurship Research Theories in Modern Entrepreneurship Concepts and Makers in Modern Entrepreneurship This companion is essential reading for students and academics interested in entrepreneurship, entrepreneurial management and business management.

A landmark collection of original essays that explore the dynamics of entrepreneurship in the U.S. and around the world--from the

"mindset" of the entrepreneur to the challenges of establishing and sustaining new ventures to the institutions and technologies that support new business creation

Behavioral strategy continues to attract increasing research interest within the broader field of strategic management. Research in behavioral strategy has clear scope for development in tandem with such traditional streams of strategy research that involve economics, markets, resources, and technology. The key roles of psychology, organizational behavior, and behavioral decision making in the theory and practice of strategy have yet to be comprehensively grasped. Given that strategic thinking and strategic decision making are importantly concerned with human cognition, human decisions, and human behavior, it makes eminent sense to bring some balance in the strategy field by complementing the extant emphasis on the "objective" economics-based view with substantive attention to the "subjective" individual-oriented perspective. This calls for more focused inquiries into the role and nature of the individual strategy actors, and their cognitions and behaviors, in the strategy research enterprise. For the purposes of this book series, behavioral strategy would be broadly construed as covering all aspects of the role of the strategy maker in the entire strategy field. The scholarship relating to behavioral strategy is widely believed to be dispersed in diverse literatures. These existing contributions that relate to behavioral strategy within the overall field of strategy has been known and perhaps valued by most scholars all along, but were not adequately appreciated or brought together as a coherent sub-field or as a distinct perspective of strategy. This book series on Research in Behavioral Strategy will cover the essential progress made thus far in this admittedly fragmented literature and elaborate upon fruitful streams of scholarship. More importantly, the book series will focus on providing a robust and comprehensive forum for the growing scholarship in behavioral strategy. In particular, the volumes in the series will cover new views of interdisciplinary theoretical frameworks and models (dealing with all behavioral aspects), significant practical problems of strategy formulation, implementation, and evaluation, and emerging areas of inquiry. The series will also include comprehensive empirical studies of selected segments of business, economic, industrial, government, and non-profit activities with potential for wider application of behavioral strategy. Through the ongoing release of focused topical titles, this book series will seek to disseminate theoretical insights and practical management information that will enable interested professionals to gain a rigorous and comprehensive understanding of the subject of behavioral strategy. Entrepreneurship and Behavioral Strategy contains contributions by leading scholars in the field of entrepreneurship with an interest in researching behavioral perspectives. The 10 chapters in this volume deal with a number of significant issues relating broadly to the behavioral aspects of entrepreneurship, covering topics such as entrepreneurial process orientation, a machine learning approach to reviewing the intersection of the entrepreneurship and behavioral strategy literatures, the temporalities of entrepreneurial risk behavior, entrepreneurs under ambiguity, disruptive business model innovations, international attention, entrepreneurial team formation, building alliances in new and small ventures, the role of insight in entrepreneurial action, and the effects of foreign competition on entrepreneurship activities. The chapters include empirical as well as conceptual treatments of the selected topics, and collectively present a wide-ranging review of the noteworthy research perspectives on the confluence of entrepreneurship and behavioral

strategy.

Awarded every year since 1996, the Global Award for Entrepreneurship Research (GAER) recognizes outstanding contributions in quality and importance to scientific research in entrepreneurship. This book examines the work of GAER award winners (1996–2020), discusses major contributions to the field, identifies critiques of their work, and highlights directions for future research. Students and faculty will find this book to be a rich resource for understanding the impact of leading entrepreneurship scholars.

One of the major challenges facing organization studies has been for a long time to develop an operational content to the notion of routines. This book offers important advances in this direction, both conceptually and through illuminating case studies. Giovanni Dosi, Sant Anna School of Advanced Studies, Pisa, Italy This book showcases advanced empirical research that applies the concept of organizational routines to understanding organizations and how they change and evolve. The contributions gathered in the book cover qualitative, quantitative, and archival methods for empirical research applying the concept of organizational routines. Specific issues highlighted include the use of event-sequence methods in the analysis of organizational routines, the impact of standard operating procedures on recurrent behaviour patterns, and the stability, resilience, and change of organizational routines. The book thus provides an overview of different empirical methods applied to study organizational routines, and of their prerequisites, analytical power, and contribution. This comprehensive book will be of great interest to scholars and postgraduate students in the fields of organization theory, strategy, and organization behaviour. Researchers in organization, management and economic science, organizational change and evolutionary theories will also find this book invaluable.

Systemic Entrepreneurship focuses on creating an awareness of systemic entrepreneurship and illustrates the fact that one needs to approach entrepreneurial support activities from many different angles.

Interest in and attention to entrepreneurship has exploded in recent years. Nevertheless, much of the research and scholarship in entrepreneurship has remained elusive to academics, policymakers and other researchers, in large part because the field is informed by a broad spectrum of disciplines, including management, finance, economics, policy, sociology, and psychology, often pursued in isolation from each other. Since its original publication in 2003, the Handbook of Entrepreneurship Research has served as the definitive resource in the field, bringing together contributions from leading scholars in these disciplines to present a holistic, multi-dimensional approach. This new edition, fully revised and updated, and including several new chapters, covers all of the primary topics in entrepreneurship, including entrepreneurial behavior, risk and opportunity recognition, equity financing, business culture and strategy, innovation, and the impact of entrepreneurship on economic growth and development. Featuring an integrative introduction, extensive literature reviews and reference lists, the Handbook will continue to serve as a roadmap to the rapidly evolving

and dynamic field of entrepreneurship.

Rebounding after disasters like tsunamis, hurricanes, earthquakes, and floods can be daunting. Communities must have residents who can not only gain access to the resources that they need to rebuild but who can also overcome the collective action problem that characterizes post-disaster relief efforts. *Community Revival in the Wake of Disaster* argues that entrepreneurs, conceived broadly as individuals who recognize and act on opportunities to promote social change, fill this critical role. Using examples of recovery efforts following Hurricane Katrina in New Orleans, Louisiana, and Hurricane Sandy on the Rockaway Peninsula in New York, the authors demonstrate how entrepreneurs promote community recovery by providing necessary goods and services, restoring and replacing disrupted social networks, and signaling that community rebound is likely and, in fact, underway. They argue that creating space for entrepreneurs to act after disasters is essential for promoting recovery and fostering resilient communities.

Non-market entrepreneurship' consists of all forms of entrepreneurship not being undertaken solely for purposes of profit maximization or commercialization. This work builds a theoretical edifice within the field of entrepreneurship and helps to establish and delineate the contours of the research field of non-market entrepreneurship.

This book takes up the challenge of developing an empirically based foundation for evolutionary economics built upon complex system theory.

This book offers a comprehensive assessment of Douglass North's contribution to economics and the social sciences by examining the origins and structure of his *New Institutional Economic History (NIEH)*. Informed by contemporary debates in the philosophy of economics, Krul describes the evolution of North's theory from mainstream economics to an increasingly heterodox form of New Institutionalism. He also examines what North's original aims were in developing the NIEH research programme and how well it has achieved these aims. By exploring major themes in North's NIEH, with an emphasis on the final stage of his theory, Krul sheds new light on the strengths and weaknesses of North's work. He also discusses the implications of this critical interpretation for the New Institutionalism in economics and other fields of social science.

Interest in the functioning of the human mind can certainly be traced to Plato and Aristotle who often dealt with issues of perceptions and motivations. While the Greeks may have contemplated the human condition, the modern study of the human mind can be traced back to Sigmund Freud (1900) and the psychoanalytic movement. He began the exploration of both conscious and unconscious factors that propelled humans to engage in a variety of behaviors. While Freud's focus may have been on repressed sexuality our focus in this volume lies elsewhere. We are concerned herein with the expression of the cognitions, motivations, passions, intentions, perceptions, and emotions associated with

entrepreneurial behaviors. We are attempting in this volume to expand on the work of why entrepreneurs think differently from other people (Baron, 1998, 2004). During the decade of the 1990s the field of entrepreneurship research seemingly abandoned the study of the entrepreneur. This was the result of earlier research not being able to demonstrate some unique entrepreneurial personality, trait, or characteristic (Brockhaus and Horwitz, 1986). It was both a naïve and simplistic search for the “holy grail” of what made entrepreneurs the way they are. However, many of the researchers in this volume have never given up the belief that a better understanding of the mind of the entrepreneur would give us a better understanding of the processes that lead to the creation of new ventures.

. . . a reflective and scholarly work that presents exciting and challenging views to mainstream entrepreneurship. . . The four books comprising the series would certainly be a valuable addition to any entrepreneurship library. However, each book also stands alone as an individual purchase. Lorraine Warren, *International Journal of Entrepreneurial Behaviour and Research* The narrative and flow of the book is superb and very interesting to read. The book is well edited and thought provoking which makes it an interesting read. Vanessa Ratten, *Journal of Enterprising Communities: People and Places in the Global Economy* This book the third in the *Movements in Entrepreneurship* series examines entrepreneurship as a societal phenomenon. It provides an in-depth study of the social aspects of entrepreneurship, illustrating how entrepreneurship affects society. The need to move beyond economy to disclose entrepreneurship in its societal forms is demonstrated, as is the relevance of our understanding of entrepreneurship as a societal phenomenon. The contributors show that entrepreneurship is a society-creating force and as such, it evokes new questions for entrepreneurship research and attempts to engage with new theoretical formulations. They begin with discussions on early Schumpeter and a rhetorical analysis of the current academic literature on social entrepreneurship. They go on to present myriad contextual examples of how entrepreneurship can shape social change, and indicate how this is initiated through various social settings, relationships and communities. Through rich empirical work this book explores the social of social entrepreneurship and in doing so shows us how entrepreneurship is at home where society is created. As such, it will prove a fascinating read for academics, researchers and students with an interest in entrepreneurship, sociology and economic sociology.

Competing in both high and low-cost operating environments can present a number of unique challenges. In light of global competition and the changing scope of various industries due to technological advancement, these challenges must be addressed in order to ensure business success. *Global Perspectives on Achieving Success in High and Low Cost Operating Environments* features a collection of research and case studies addressing contemporary issues surrounding operational success in various regions. Business professionals, managers, academics, and upper-level students will find this publication an essential resource for the latest tools and solutions for managing operations in diverse operating environments.

The authors present an historical perspective on the development of empirical research into entrepreneurship.

ÓDaniel Hjorth is justifiably famous for thinking differently about those things Ówe all knowÓ, and this Handbook adds fuel to that fire. The Handbook reasserts the intellectual and practical primacy of organizational creation as the driving force of entrepreneurship. By getting some of the best minds in entrepreneurship to explore and speculate on the organizational aspects of entrepreneurship, this Handbook reframes and repositions entrepreneurship as the organizing trope for the postindustrial age. Ò Æ Jerome Katz, Saint Louis University, US This Handbook brings together pioneering, original work on organisational entrepreneurship. It provides a broad coverage and rich agenda for future research and teaching on the entrepreneurship-organisation relationship. Organisational entrepreneurship represents an interdisciplinary field of research that relates organisation, entrepreneurship and innovation studies in new ways. This Handbook establishes the scope of this interdisciplinary domain, challenges our perception of relationships between organisation(s) and entrepreneurship, and asks new questions central to our capacity to describe, analyse and understand organisational entrepreneurship. Providing a broad and rich set of examples of interdisciplinary research and bridging the fields of strategic management, organisation studies, entrepreneurship, innovation, art and aesthetics, this important compendium will prove invaluable to graduate students and scholars in these fields.

A future of entrepreneurship research : domain, data, theory and impact -- Entrepreneurship as a process : empirical evidence for entrepreneurial engagement levels -- Types and roles of productive entrepreneurship : a conceptual study -- Towards a theory of entrepreneurial behavior -- The psychology of entrepreneurship: a selective review and a path forward -- Tools entrepreneurs need for making converting dreams to reality - and achieving success -- Creativity and entrepreneurship : a process perspective -- The dark side of the entrepreneurial personality : undesirable or maladaptive traits and behaviors associated with entrepreneurs -- Female entrepreneurship and iq -- The person in social entrepreneurship : a systematic review of research on the social entrepreneurial -- An individual differences framework for studying entrepreneurial tendencies -- Genetics of entrepreneurship -- Biology and entrepreneurship -- 'Born, not made' and other beliefs about entrepreneurial ability -- Corporate entrepreneurship & innovation : today's leadership challenge -- Unravelling the black box of new venture team processes -- The knowledge spillover theory of entrepreneurship and the strategic management of places -- The effect of new business formation for regional development -- National culture and entrepreneurship -- Management of entrepreneurial ecosystems -- International entrepreneurship and networks

Combines different disciplinary perspectives: management, economics, sociology, business history. Addresses current topics like ethnic entrepreneurship, the role of the state and state-owned companies in promoting entrepreneurship, entrepreneurship and family business, collective entrepreneurship, differences in entrepreneurship dynamics around the world. Gathers perspectives from different countries and research traditions. Softcover version of the original that published in March 2004.

Included in this volume are papers which are recognized as some of the foundations of post-Keynesian Economics, analysing problems set in historical time and starting from 'real world' observations. The book reflects Geoff Harcourt's contribution to economic debate over more than three decades. It also includes intellectual biographies of some of the most prominent and leading unorthodox economists, such as Kenneth Boulding, Eric Russell and Lorie Tarshis.

This handbook is focused on the analytical dimension in researching international entrepreneurship. It offers a diverse collection of chapters focused on qualitative and quantitative methods that are being practised and can be used by future researchers in the field of international entrepreneurship. The qualitative cluster covers articles, conceptual and empirical chapters as well as literature reviews, whereas the

quantitative cluster analyses international entrepreneurship through a broad range of statistical methods such as regressions, panel data, structural equation modelling as well as decision-making and optimisation models in certain and uncertain circumstances. This book is essential reading for researchers, scholars and practitioners who want to learn and implement new methods in analysing entrepreneurial opportunities across national borders.

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Heinz Kurz is recognised internationally as a leading economic theorist and a foremost historian of economic thought. This book pays tribute to his outstanding contributions by bringing together a unique collection of new essays by distinguished economists from around the world. Classical Political Economy and Modern Theory comprises twenty essays, grouped thematically into five sections. Part I examines political economy and its critique, Part II looks at entrepreneurship, evolution and income distribution, Part III discusses Cambridge, Keynes and macroeconomics, Part IV explores crisis and cycles, whilst Part V is dedicated to personal reminiscences. The essays in this book will be an invaluable source of inspiration for economists interested in economic theory and in the evolution of economic thought. They will also be of interest to postgraduate and research students specialising in economic theory and in the history of economic thought.

Softcover version of the successful Handbook which sold over 500 copies world wide. Brings together leading scholars from a broad spectrum of fields such as management, finance, economics, sociology and psychology. Provides an overview of what the issues are for entrepreneurship when viewed through the lens provided by each of the above mentioned academic disciplines.

As businesses aim to compete internationally, they must be apprised of new methods and technologies to improve their digital marketing strategy in order to remain ahead of their competition. Trends in entrepreneurship that drive consumer engagement and business initiatives, such as social media marketing, yields customer retention and positive feedback. Advanced Methodologies and Technologies in Digital Marketing and Entrepreneurship provides information on emerging trends in business innovation, entrepreneurship, and marketing strategies. While highlighting challenges such as successful social media interactions and consumer engagement, this book explores valuable information within various business environments and industries such as e-commerce, small and medium enterprises, hospitality and tourism management, and customer relationship management. This book is an ideal source for students, marketers, social media marketers, business managers, public relations professionals, promotional coordinators, economists, hospitality industry professionals, entrepreneurs, and researchers looking for relevant information on new methods in digital marketing and entrepreneurship.

This edited collection draws together cutting edge perspectives from leading scholars on the increasingly prominent discussion of entrepreneurial behaviour. Exploring various aspects of human behaviour, the authors analyse the antecedent influences and drivers of entrepreneurial behaviour in different organisational settings. This collection is of interest to scholars, practitioners and even policy-makers, as a result of its in-depth exploration, discussion and evaluation of emerging themes of entrepreneurial behaviour within the field of entrepreneurship and beyond. Offering contextual examples from universities, firms and society, Entrepreneurial Behaviour covers topics such as entrepreneurial intention, gender, crime, effectuation and teamwork.

This Handbook provides an overview of neuroscience-driven research methodologies and how those methodologies might be applied to theory-based research in the nascent field of neuroentrepreneurship. It presents the current thinking and examples of pioneering work, serves as a reference for those wishing to incorporate these methods into their own research, and provides several helpful discussions on the nature

of an answerable question using neuroscience techniques. It includes concrete examples of new ways to conduct research that can shed light onto such areas as decision-making and opportunity recognition, allowing us to ask different, perhaps better, questions than ever before. This book endorses entrepreneurial philosophies and develops a conceptual thinking for redefining organizational design to achieve operational efficiencies. It aims at bridging entrepreneurial theories with strategies in practice. The book discusses entrepreneurial business modeling by mapping the entrepreneurial mindset and analyzing cognitive inputs to drive entrepreneurial efficiencies. This book also discusses effectiveness of marketing strategies, causes, and effects of marketing strategies on entrepreneurial performance, organizational design practices, and design-to-market concept in the context of contemporary organizational and operational designs.

This volume addresses the need to revisit the economic theories from the last two decades that have contributed to the development of a concentrated research agenda on nonprofit organizations. Long neglected as a topic of theorizing and empirical investigation by mainstream economics in particular, these initial theories of nonprofit organizations from the late 1970s and early 1980s continue to shape theoretical and conceptual efforts. Importantly, their influence extends beyond economics and informs sociological and politics science approaches to the set of organizations and institutions located between the market firm and the state agency as well. While the theoretical map of nonprofit research has expanded beyond these early attempts and now include several other major theories such as stakeholder approaches, supply-side or entrepreneurial theories, institutional theories and comparative approaches. This work suggests that it is time to take stock and reexamine some of the basics from which these economic theories operate.

Continuous improvements in business environments and available resources have allowed more opportunities for people to pursue new ventures. This not only leads to higher success in new businesses, but it enhances the overall state of the global market. *Entrepreneurship: Concepts, Methodologies, Tools, and Applications* provides a comprehensive examination on the latest innovations and techniques to becoming a successful and sustainable entrepreneur. Including research-based studies on knowledge production, social entrepreneurship, and distribution, this multi-volume publication is an ideal source for practitioners, academicians, researchers and upper-level students interested in learning about entrepreneurship and seeking emerging perspectives on optimizing and enhancing entrepreneurial pursuits. For any organization to be successful, it must operate in such a manner that knowledge and information, human resources, and technology are continually taken into consideration and managed effectively. Business concepts are always present regardless of the field or industry – in education, government, healthcare, not-for-profit, engineering, hospitality/tourism, among others. Maintaining organizational awareness and a strategic frame of mind is critical to meeting goals, gaining competitive advantage, and ultimately ensuring sustainability. *The Encyclopedia of Organizational Knowledge, Administration, and Technology* is an inaugural five-volume publication that offers 193 completely new and previously unpublished articles authored by leading experts on the latest concepts, issues, challenges, innovations, and opportunities covering all aspects of modern organizations. Moreover, it is comprised of content that highlights major breakthroughs, discoveries, and authoritative research results as they pertain to all aspects of organizational growth and development including methodologies that can help companies thrive and analytical tools that assess an organization's internal health and performance. Insights are offered in key topics such as organizational structure, strategic leadership, information technology management, and business analytics, among others. The knowledge compiled in this publication is designed for entrepreneurs, managers, executives, investors, economic analysts, computer engineers, software programmers, human resource departments, and other industry professionals seeking to understand the latest tools to emerge from this field and who are looking to incorporate them in their practice. Additionally, academicians, researchers, and students in fields that include but are

not limited to business, management science, organizational development, entrepreneurship, sociology, corporate psychology, computer science, and information technology will benefit from the research compiled within this publication.

In this vital new book, leading international scholars highlight the unique characteristics and rich variety of European research in entrepreneurship. They pursue several different perspectives and focus on the key issues and most significant developments in the field. Behavioral strategy continues to attract increasing research interest within the broader field of strategic management. Research in behavioral strategy has clear scope for development in tandem with such traditional streams of strategy research that involve economics, markets, resources, and technology. The key roles of psychology, organizational behavior, and behavioral decision making in the theory and practice of strategy have yet to be comprehensively grasped. Given that strategic thinking and strategic decision making are importantly concerned with human cognition, human decisions, and human behavior, it makes eminent sense to bring some balance in the strategy field by complementing the extant emphasis on the “objective” economics-based view with substantive attention to the “subjective” individual-oriented perspective. This calls for more focused inquiries into the role and nature of the individual strategy actors, and their cognitions and behaviors, in the strategy research enterprise. For the purposes of this book series, behavioral strategy would be broadly construed as covering all aspects of the role of the strategy maker in the entire strategy field. The scholarship relating to behavioral strategy is widely believed to be dispersed in diverse literatures. These existing contributions that relate to behavioral strategy within the overall field of strategy has been known and perhaps valued by most scholars all along, but were not adequately appreciated or brought together as a coherent sub-field or as a distinct perspective of strategy. This book series on Research in Behavioral Strategy will cover the essential progress made thus far in this admittedly fragmented literature and elaborate upon fruitful streams of scholarship. More importantly, the book series will focus on providing a robust and comprehensive forum for the growing scholarship in behavioral strategy. In particular, the volumes in the series will cover new views of interdisciplinary theoretical frameworks and models (dealing with all behavioral aspects), significant practical problems of strategy formulation, implementation, and evaluation, and emerging areas of inquiry. The series will also include comprehensive empirical studies of selected segments of business, economic, industrial, government, and non-profit activities with potential for wider application of behavioral strategy. Through the ongoing release of focused topical titles, this book series will seek to disseminate theoretical insights and practical management information that will enable interested professionals to gain a rigorous and comprehensive understanding of the subject of behavioral strategy. Decision Making in Behavioral Strategy contains contributions by leading scholars in the field of behavioral strategy research. The 10 chapters in this volume cover a number of significant issues relating to the decision making processes, practices, and perspectives in the field of behavioral strategy, covering diverse topics such as failures in acquisitions, entrepreneurs under ambiguity, metacognition, neural correlates of emotion, knowledge flows, behavioral responses, business modeling, and alliance capability. The chapters include empirical as well as conceptual treatments of the selected topics, and collectively present a wide-ranging review of the noteworthy research perspectives on decision making in behavioral strategy.

The book explores various aspects of cognitive and motivational psychology as they impact entrepreneurial behavior. Building upon the 2009 volume, *Understanding the Entrepreneurial Mind*, the editors and contributors explore the cognitions, motivations, passions, intentions, perceptions, and emotions associated with entrepreneurial behaviors, in each case preserving their original chapters and enhancing them with thoughtful and targeted updates, reflecting on the most recent developments in theory and practice, telling the story of what has transpired in the last decade in the field of entrepreneurial psychology. The volume addresses such questions as: Why do some people start

business and others do not? Is entrepreneurship a natural quality or can it be taught? Do entrepreneurs think differently from others? While there is a great deal of literature exploring the dynamics of new firm creation, policies to promote innovation and technology transfer, and the psychology of creativity; research on entrepreneurial mindset or cognition is relatively new, and draws largely from such related fields as organizational behavior, cognitive and social psychology, career development, and consumer research. In this book, editors Brännback and Carsrud have reassembled the contributors to *Understanding the Entrepreneurial Mind* to discuss new research paradigms given their vantage point years after the original volume was published. Featuring the most current literature references, *Revisiting the Entrepreneurial Mind* continues to challenge conventional approaches to entrepreneurship and articulate an agenda for future research.

As businesses seek to compete on a global stage, they must be constantly aware of pressures from all levels: regional, local, and worldwide. The organizations that can best build advantages in diverse environments achieve the greatest success. *Entrepreneurship, Collaboration, and Innovation in the Modern Business Era* provides emerging research on business practices and business advancement in the current technological environment. While highlighting topics such as enterprise social systems, idea generation, and online recruitment, this publication reveals the various techniques and methods to modernize and revolutionize business organizations. This book is an important resource for business leaders, economists, entrepreneurs, practitioners, researchers, and students seeking current research on the research and discoveries in the field of business expansion.

In recent years, our world has experienced a profound shift and progression in available computing and knowledge sharing innovations. These emerging advancements have developed at a rapid pace, disseminating into and affecting numerous aspects of contemporary society. This has created a pivotal need for an innovative compendium encompassing the latest trends, concepts, and issues surrounding this relevant discipline area. During the past 15 years, the *Encyclopedia of Information Science and Technology* has become recognized as one of the landmark sources of the latest knowledge and discoveries in this discipline. The *Encyclopedia of Information Science and Technology, Fourth Edition* is a 10-volume set which includes 705 original and previously unpublished research articles covering a full range of perspectives, applications, and techniques contributed by thousands of experts and researchers from around the globe. This authoritative encyclopedia is an all-encompassing, well-established reference source that is ideally designed to disseminate the most forward-thinking and diverse research findings. With critical perspectives on the impact of information science management and new technologies in modern settings, including but not limited to computer science, education, healthcare, government, engineering, business, and natural and physical sciences, it is a pivotal and relevant source of knowledge that will benefit every professional within the field of information science and technology and is an invaluable addition to every academic and corporate library.

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