Merlo Telehandler

This operating guide is aimed at sales directors, sales managers, dealer development managers, entrepreneurs who need support in the organization of their distribution networks, and also consultants who require applied tools for the management of a retail business. The book, offering a structured framework for developing and controlling a dealer sales network, is the result of industry-specific technical studies and, above all, the experience gained in the field during my career at CNH (Case New Holland) as a dealer development manager. It also includes many practical examples, charts and, whenever possible, benchmarks relevant to the Construction Equipment industry. Hence, some of the contents of this book are specifically related to the above-mentioned industry, but the whole methodology is obviously applicable to Agriculture, Truck and Automotive sectors too.

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This Book contains stowagefactors from the following Categories (a) General Cargoes b) Cooling Cargoes c) Bulk Cargoes d) Ore e) Sweet Oils f) RoRo g) Containersizes h) IMDG Code Segregation i) German/English Dictionary with final Categories

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Kronenberger?????????

This book on hybrid electric vehicles brings out six chapters on some of the research activities through the wide range of current issues on hybrid electric vehicles. The first section deals with two interesting applications of HEVs, namely, urban buses and heavy duty working machines. The second one groups papers related to the optimization of the electricity flows in a hybrid electric vehicle, starting from the optimization of recharge in PHEVs through advance storage systems, new motor technologies, and integrated starter-alternator technologies. A comprehensive analysis of the technologies used in HEVs is beyond the aim of the book. However, the content of this volume can be useful to scientists and students to broaden their knowledge of technologies and application of hybrid electric vehicles.

Stowagefactor and Dangerous Goods SegregationBoD – Books on Demand

Qi and blood, or energy and blood are the two basic elements that flow throughout our body, and thus are the pivotal elements to focus on. Dr. Wang is a pioneer in this field of strengthening our health with qi and blood flow. Dr. Wang has decades of clinical experience with this method treating major and minor illnesses. In CHI. Distributed by Tsai Fong Books, Inc.

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Management of Off-highway Plant and Equipment provides a working knowledge of plant management for today's engineers, managers and students, and explains concisely and clearly the factors to be considered during investment in, and management of, construction equipment. It compares the cost of leasing with those of purchase, discusses ways of achieving optimum economic usage of plant, and covers issues of health and safety, licensing and the logistics of maintenance.

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