

Due Diligence Ey

The Stress Test Every Business Needs A Capital Agenda for Confidently Facing Digital Disruption, Difficult Investors, Recessions and Geopolitical Threats John Wiley & Sons

This book addresses the difficult decisions in the life of law students, graduates and young law professionals in deciding the area of legal practice to pursue as a career. The number of legal fields and subfields is over one hundred, making it virtually impossible for an upcoming lawyer to explore all of these career avenues. Many students finish law school with little understanding of what specific law careers involve, for example, or what sports or space lawyers routinely do. This book highlights the time-consuming nature of law education and training that causes a lack of experience in legal fields as being able to successfully determine the right legal profession for the student. Finding a law career that is a significant source of satisfaction is a function of serious thinking and active research, which the current university to legal practice does not facilitate. This book is a practical guide for any student or current lawyer who is deciding and evaluating their future legal profession.

"Are you operating at Full Potential?" When was the last time you heard a CEO say his or her company was overvalued by the market? Could be put on auto-pilot? Exactly. The Full Potential Paradigm™ is a breakthrough framework for maximizing success in business, in team work, and in your life. The Full Potential Paradigm™ starts from the premise that no matter where we are now, we can do better, achieve more, and increase our reach to become the best we can be. It starts with an honest self-inventory by asking the questions, "Where am I now?" and "Where do I want to be in the future?" "Am I setting the right goals?" and "How do I achieve them?" The Paradigm then provides you with the approach and the insight to set your best goals and pursue them. Whether you are a business manager, a team leader, or an individual striving toward your own success, author Bill Achtmeyer offers vital new tools and real world examples to help you move forward. In this book you will learn about: The Market Context: remove tinted glasses, cut through "analysis paralysis", and pursue "maniacal realism"; determine where you stand versus your competitors and your own true potential. The Performance Gap: optimize where you are and what you have today. The Opportunity Gap: recognize and seize ripe opportunities—those that are obvious, and those not so obvious. The Perception Gap: understand the benefit of being valued optimally. In today's complex business and social environments—with 24/7 news cycles, volatile geopolitical events, and ever shifting cultural trends—we all must be sharp and nimble, poised to shift strategy when advantageous. Based on over 30 years as an advisor to executive teams and a member of boards of leading growth organizations, Bill Achtmeyer shares insights on the hallmarks of successful strategy development. In The Full Potential Paradigm™, he demonstrates the critical nature of cutting through the glut of data to forge a clear view ahead, to set the right targets, optimize value creation, and instill the clarity of maniacal realism. Join Bill as he lays out a framework that business leaders, team managers, and motivated individuals can follow to break through the noise around them and set the right roadmap to achieving their full potential.

Too many financial obligations make the juicy things in life harder to have. Options, on the other hand, make them all possible. You get to pick. ONO is delicious and available to anyone at any income level. ONO will teach you the mastery levels of Family First Entrepreneurial thinking which will create options in your life. It will show you how to maintain a work-life balance. ONO gives busy moms and dads the permission they need to love their families more than their jobs-yet still create financial independence. Our children spell love T-I-M-E. Sadly, we have to buy that time. ONO will show you how. If you're tired of not having a plan that shows promise of breaking loose from the burden of life's financial obligations, you want ONO. At the end of life it will be the people we love, the places we saw, and how we grew as humans that we will remember. ONO will be your blueprint to create the time and money for all of these.

?This book contains peer reviewed papers accepted for presentation at the National Conference on Advances in Environmental Science & Technology. Topics include environmental regulations, groundwater remediation technologies, waste to energy, climate change, economics, environmental justice, fate and transport of contaminants, food bio-processing, innovative environmental technologies, sustainable energy and water resources and waste management. Federal agencies, private agencies and university professors set the stage for the September 12, 2013 National Conference on Advances in Environmental Science and Technology. The purpose of the National Conference on Advances in Environmental Science and Technology which was held in Greensboro, North Carolina, was to provide a forum for agencies to address advances in environmental science and technology including problems, solutions and research needs.

White privilege damages and distorts societies around the world, not just in the United States. This book exposes its pervasive global reach and creates a new space for discourse on worldwide racial equality. As Chandran Nair shows in this uncompromising new book, a belief in the innate superiority of White people and Western culture, once the driving force behind imperialism, is now woven into the very fabric of globalization. It is so insidious that, as Nair points out, even many non-White people have internalized it, judging themselves by an alien standard. It has no rival in terms of longevity, global reach, harm done, and continuing subversion of other cultures and societies. Nair takes a comprehensive look at the destructive influence of global White privilege. He examines its impact on geopolitics, the reframing of world history, and international business practices. In the soft-power spheres of White privilege—entertainment, the news media, sports, and fashion—he offers example after example of how White cultural products remain the aspirational standard. Even environmentalism has been corrupted, dominated by a White savior mentality whereby technologies and practices built in the West will save the supposedly underdeveloped, poorly governed, and polluted non-Western world. For all these areas, Nair gives specific suggestions for breaking the power of White privilege. It must be dismantled—not just because it is an injustice but also because we will be creating a post-Western world that has less conflict, is more united, and is better able to respond to the existential challenges facing all of us.

This document brings together a set of latest data points and publicly available information relevant for Consulting & IT Services Industry. We are very excited to share this content and believe that readers will benefit from this periodic publication immensely. In a globalized world, business ethics continues to gain importance as a field of study. Using a novel approach that centres on economic theory and analysis, this book provides students with a comprehensive overview of the essential concepts of business ethics related to both the economy as a whole and corporate ethics of the individual company.

For more than 20 years, Network World has been the premier provider of information, intelligence and insight for network and IT executives responsible for the digital nervous systems of large organizations. Readers are responsible for designing, implementing and managing the voice, data and video systems their companies use to support everything from business critical applications to

employee collaboration and electronic commerce.

As businesses continue to expand globally into new and emerging markets, bribery and corruption risks have increased exponentially. Bribery and Corruption offers a comprehensive look at this growing problem, and at the Foreign Corrupt Practices Act (FCPA) and other international anti-bribery and corruption conventions. Presenting hypothetical examples of situations companies will face, along with practical solutions, the book offers detailed global guidance on a region and country-specific basis. The FCPA prohibits US companies and their subsidiaries from bribing foreign officials, either directly or indirectly through intermediaries, for the purpose of obtaining or retaining business. It also requires companies to keep accurate records of all business transactions and maintain an effective system of internal accounting controls. Internationally, the Organization of Economic Cooperation and Development's (OECD's) anti-bribery convention has been adopted by 38 countries and creates legally binding standards related to bribery of foreign public officials. Written by renowned accounting fraud experts Richard A. Sibery and Brian P. Loughman, and providing an introduction and overview of the Foreign Corrupt Practices Act (FCPA) and international bribery laws, Bribery and Corruption considers: How to conduct FCPA risk assessments and investigations How to consider FCPA specific financial controls How to implement an FCPA compliance program and how to measure FCPA compliance The risk of bribery and corruption continues to be an area of concern for companies around the world, but armed with Bribery and Corruption, it is easier than ever to understand the challenges that exist and how to deal with them.

Strategy = Execution is for leaders, professionals, and entrepreneurs who view strategy execution, rather than strategy definition, their principal job. Organizations currently find themselves in a new economy, where they are either being disrupted or cause disruption. Continuity is no longer a given. Only one law applies: strategy = execution, because a strategy is only as brilliant as its execution. Strategy execution is the last competitive advantage, and strength, speed and agility in execution are more important than a perfectly mapped-out strategy based on feasibility and predictability.

Organizational Compliance and Ethics is designed to provide the theoretical and practical foundations for a career in global compliance, addressing the full range of subject matters that a lawyer may encounter in managing legal risk for a multinational enterprise. While the book explores this new field through the prism of the FCPA, it imparts a skill-set that is broadly applicable to different industries and compliance-related functions. In particular, students learn how to tailor a compliance program to an enterprise's specific operations and business strategy. Professors and students will benefit from: Clear and coherent presentation of compliance as a distinct field of practice Combination of statutory and regulatory analysis with contextual discussion of history and evolution of the field Extensive discussion of organizational culture and the role of corporate leaders in setting the right tone Hypotheticals involving real-world scenarios that present students with the practical realities of being a compliance lawyer in a global economy "Test Your Knowledge" sections following each Part, which provide comprehensive assessment tools Detailed treatment of corporate social responsibility and ethical obligations of multinational enterprises operating in emerging markets Teaching materials include: A Comprehensive Teacher's Manual derived from the author's practical and teaching experience, and designed to offer a "plug-and-play" teaching experience through the inclusion of: A complete set of slides used to teach the included 4-credit course, featuring: Extensive multimedia aids (charts, graphs, illustrations) Slide-by-slide guidance, including detailed talking points, analysis, and answers to questions and hypotheticals, drawn from 50+ hours of transcribed time spent teaching from those same slides A sample course requirements memo Sample syllabi for 2-, 3- and 4-credit course Online appendices Numerous sample exams, with grading rubrics

The book details my seven-year journey (ending in June 2013) of being diagnosed with a major depressive illness from the work environment and recounts the high-pressured events that led up to this illness. It covers the traumatic events of what I went through as the CEO at Fincorp (that was the first of more than fifty companies to go into liquidation in Australia/New Zealand with an industry that had more than \$8 billion Australian dollars invested) to being diagnosed as totally disabled to work. It covers me being pursued by the media and being publicly humiliated plus being grilled in the Supreme Court of New South Wales. It details under oath meetings with regulators and then being asked to sign a 1,000-page statement to become a key witness for the Australian Securities and Investments Commission (ASIC) and the Commonwealth Director of Public Prosecutions (CDPP) in three fraud cases against the owner of Fincorp and members of his family. It details my insurance company repudiating my income insurance contract and my time in a psychiatric hospital for more than ten weeks with suicidal issues. It details how three doctors reported that I am totally and permanently disabled to ever work again in the occupation I was working in consequent of the traumatic events. Finally, it covers the accounts of my lawyers successfully suing my insurers for millions of dollars under my two insurance policies.

Thank you for considering the purchase of my book. Some of its main themes are as follows: Is America really a socialist country? You may be surprised by the answer of an old-fashioned liberal. I know I was. How does the free market economy of our Founding Fathers stack up against the free market economy of today? Is Obamacare really necessary? How deep is the 'health-care-crisis'? How many years have American hourly wages been stagnant: 20, 30, 40? These and a variety of other questions are addressed in a straight-forward manner in it. Some of the other questions include: What brought on the Great Recession? Was it just George W. Bush? How does Adam Smith's 'invisible hand' work? Or does it? What is 'supply-side' economic theory? Does it really work? Why is our economic recovery so slow? What are dynamic equilibrium and economic momentum - and why do we need to understand them? This book is the result of wide-ranging research through a variety of historical and contemporary sources. A small sampling includes Adam Smith, The Federalist, Alexis de Tocqueville, Alan Greenspan and the data banks of several government agencies. Finally, what you read here is documented clearly to facilitate your careful evaluation and verification.

Actionable guidance and expert perspective for real-world cybersecurity The Cyber Risk Handbook is the practitioner's guide to implementing, measuring and improving the counter-cyber capabilities of the modern enterprise. The first resource of its kind, this book provides authoritative guidance for real-world situations, and cross-functional solutions for enterprise-wide improvement. Beginning with an overview of counter-cyber evolution, the discussion quickly turns practical with design and implementation guidance for the range of capabilities expected of a robust cyber risk management system that is integrated with the enterprise risk management (ERM) system. Expert contributors from around the globe weigh in on specialized topics with tools and techniques to help any type or size of organization create a robust system tailored to its needs. Chapter summaries of required capabilities are aggregated to provide a new cyber risk maturity model used to benchmark capabilities and to road-map gap-improvement. Cyber risk is a fast-growing

enterprise risk, not just an IT risk. Yet seldom is guidance provided as to what this means. This book is the first to tackle in detail those enterprise-wide capabilities expected by Board, CEO and Internal Audit, of the diverse executive management functions that need to team up with the Information Security function in order to provide integrated solutions. Learn how cyber risk management can be integrated to better protect your enterprise Design and benchmark new and improved practical counter-cyber capabilities Examine planning and implementation approaches, models, methods, and more Adopt a new cyber risk maturity model tailored to your enterprise needs The need to manage cyber risk across the enterprise—inclusive of the IT operations—is a growing concern as massive data breaches make the news on an alarmingly frequent basis. With a cyber risk management system now a business-necessary requirement, practitioners need to assess the effectiveness of their current system, and measure its gap-improvement over time in response to a dynamic and fast-moving threat landscape. The Cyber Risk Handbook brings the world's best thinking to bear on aligning that system to the enterprise and vice-a-versa. Every functional head of any organization must have a copy at-hand to understand their role in achieving that alignment.

Grandma in the Board Room (GIBR) is a gripping corporate saga of a current-day IT company, EmergePro, in the crucial years between the Chennai floods to the COVID19 lockdown. Emerge Pro is about to make a pathbreaking announcement. The protagonist of the story Krishna Prasad (KP), after a successful stint as its CEO, steering EmergePro from decline to unimaginable growth within a span of five years, is the architect of this surprise move. The story begins with an employee get-together, where the suspense is to be broken with an announcement by the founder. It weaves through the memory shares of the past five years of the stakeholders in this growth story. KP, an outsider CEO recruited before Chennai floods, has to find his way through the maze of corporate relationships and win the support of a diverse and disinclined leadership team. The journey winds through diverse ethnicity and leadership styles – weak leader Ananth Ram, indifferent Subendu Das, intimidatingly aggressive Suhas Ratnam, caring MD Rengarajan, faithful Neha Khosla, naïve and enthusiastic Krithika, talented but not-so-confident Ashok Kumar, ever-grateful Swetha Prakash, etc. – a complex intertwined spaghetti of minds. KP has to carefully use his fork without breaking the links. How the wisdom of the stories KP had learned in his childhood from his grandma helps him overcome the challenges faced by him is a great learning and a great read as well.

This edited collection provides a thorough review of multinational human rights litigation from some of the top practitioners in the field. It provides useful guidance on the relevant laws, procedures, and practical considerations for such litigation in a number of legal systems, including the UK, US, South Africa, and Australia.

This proceedings book gathers selected papers that were submitted to the 2020 International Conference on Comprehensible Science (ICCS 2020) that aims to make available the discussion and the publication of papers on all aspects of single and multi-disciplinary research on Conference topics. ICCS 2020 held on October 30-31, 2020. An important characteristic feature of Conference is the short publication time and world-wide distribution. Written by respected researchers, the book covers a range of innovative topics related to: Big Data & Data Mining; Business, Finance & Accounting & Statistics; COVID-19 Impact; Educational Technologies; Innovative Applied Sciences; Innovative Economics; Management Technologies & Systems; Media Technologies; Physical & Material Sciences; Medicine, Public Health & Rehabilitation. This book is useful for private and professional non-commercial research and classroom use (e.g. sharing the contribution by mail or in hard copy form with research colleagues for their professional non-commercial research and classroom use); for use in presentations or handouts for any level students, researchers, etc.; for the further development of authors' scientific career (e.g. by citing and attaching contributions to job or grant application).

Mergers and acquisitions are part of the fabric of business and economic life: they help drive growth in companies of all sizes. Most executives will at some point in their careers experience a takeover, as buyer, seller or intermediary. Yet, despite M&A's obvious attractions, deals often fall short of expectations and, in extreme cases, can go disastrously wrong, with devastating consequences. From their unique perspective as practitioners and researchers, Faelten, Driessen and Moeller have seen it all when it comes to M&A, and they've used this experience to develop their Three Big Mistakes of Deal-Making. Using case studies from a wide range of companies, many household names (Diageo, BMW, Microsoft, Kraft, HP and even Manchester United), and for deals ranging from the highly to the less successful to the downright questionable, Why Deals Fail offers both a commentary on the inexorable tendency for companies to merge, for good or ill, and a guide to the benefits and pitfalls of M&A as a growth strategy. The result is a fascinating insight into why some deals work and why others go awry for anyone interested in how the corporate world works, or contemplating or facing a merger or acquisition themselves.

International GAAP 2020 is a comprehensive guide to interpreting and implementing International Financial Reporting Standards (IFRS), setting IFRS in a relevant business context, and providing insights into how complex practical issues should be resolved in the real world of global financial reporting. This book is an essential tool for anyone applying, auditing, interpreting, regulating, studying, or teaching IFRS. Written by financial reporting professionals from around the world, this guide to reporting under IFRS provides a global perspective, clearly explaining complex technical accounting issues and setting IFRS in a practical context. Numerous worked examples and hundreds of illustrations from the published financial reports of major listed companies from around the world are included. The 2020 edition has been fully revised and updated with information on the latest IRFS changes and current issues.

Taiwan Trade and Investment Law reports on the legal aspects of international trade and investment connected to Taiwan, balancing the scholarly and practical aspects of the subject.

InfoWorld is targeted to Senior IT professionals. Content is segmented into Channels and Topic Centers. InfoWorld also celebrates people, companies, and projects.

The collapse in January 2018 of the construction giant Carillion, outsourcer of huge Government building contracts, is

one of the great financial scandals of modern times. When it folded it had only £29 million in the bank and debts and other liabilities adding up to a staggering £7 billion. When the total losses were counted it was established that the banks were owed £1.3 billion in loans and that there was a hole in the pension fund of £2.6 billion. That left British taxpayers picking up the tab to salvage the pensions owed to Carillion workers. On one level, this is a familiar story of directors who systematically looted a company with the aim of their own enrichment. But in a wider context the Carillion catastrophe exposes everything that is wrong about the state we are in now – the free-for-all of company laws which govern directors' dealings, the toothless regulators, the crime and very little punishment of the Big Four auditors, and a government which is a prisoner of a broken model born of a political ideology which it cannot forsake. Through the story of Carillion, Bob Wylie exposes the lawlessness of contemporary capitalism that is facilitated by hapless politicians, and gives a warning for the future that must be heeded. *Bandit Capitalism* charts, in jaw-dropping detail, the rise and rise of the British Oligarchy.

In today's competitive business environment, a well thought out business plan is more important than ever before. Not only can it assist you in raising the money needed to start or expand a business by attracting the interest of potential investors but it can also help you keep tabs on your progress once the business is up and running. Completely revised and updated to reflect today's dynamic business environment, *The Ernst & Young Business Plan Guide, Third Edition* leads you carefully through every aspect involved in researching, writing, and presenting a winning business plan. Illustrating each step of this process with realistic examples, this book goes far beyond simply discussing what a business plan is. It explains why certain information is required, how it may best be presented, and what you should be aware of as both a preparer and reviewer of such a proposal. Divided into three comprehensive parts, *The Ernst & Young Business Plan Guide, Third Edition* outlines the essential elements of this discipline in a straightforward and accessible manner. Whether you're considering starting, expanding, or acquiring a business, the information found within these pages will enhance your chances of success. * Advice on how to write and develop business plans * A realistic sample plan * All new sections on funding and financing methods with provisions for restructuring and bankruptcy * Tips for tailoring plans to the decision makers

This is an updated edition which includes new supplements on Tin, Tantalum and Tungsten and on Gold.

This book addresses the increasing overlap between Corporate Social Responsibility (CSR) and law with a particular focus on company law and corporate governance. What is the impact of CSR on company law and corporate governance and, vice versa? How do these systems impact on CSR? Do they enable, require or prevent the socially responsible conduct of companies, for example, through corporate theory, directors' duties or disclosure laws? What is the role of shareholders and directors in the promotion of CSR? The theme of the book ensures a sharing of ideas and experiences globally and internationally for all jurisdictions to consider core legal and social aspects of CSR.

Future-proof your business today for stronger performance tomorrow *The Stress Test Every Business Needs: A Capital Agenda for Confidently Facing Digital Disruption, Difficult Investors, Recessions and Geopolitical Threats* provides a comprehensive approach to creating value and flexibility in an increasingly volatile business environment that presents both great risks and opportunities every day. The authors extend the banking "stress test" concept to a company's Capital Agenda — how executives manage capital, execute transactions and apply corporate finance tools to strategic and operational decisions. Having a static Capital Agenda, however appropriate for your current market position, is not enough in today's uncertain world. Long-term success comes from building resilience into each element and in the way those elements interact. The book uses a broader definition of business stress that includes traditional macroeconomic and geopolitical risks, as well as technological disruption, hostile takeovers and activist shareholders. Companies that make poor strategic decisions or underperform operationally will likely find themselves facing great stress. And that stress is symmetric; threats come from downside risks and from missed opportunities. The chapters address the how and why of essential issues such as: Formulating corporate strategy in a digital world Pre-empting activist shareholders Restoring distressed companies to operational and financial health Ensuring effective collaboration among strategy, finance and operations Getting the most out of your advisors Proactively managing intrinsic value Rigorously allocating capital across the enterprise Acquiring and divesting for optimum value Syncing financing decisions with business strategy and capital market conditions Incorporating tax planning throughout the Capital Agenda Liberating excess cash with leading working capital management practices Aligning strategic goals and metrics to reach your company's full potential Companies that develop strategy and set operational priorities with a balanced Capital Agenda are best positioned to control their own destiny. *The Stress Test Every Business Needs* provides a roadmap to future-proof your business today for stronger performance tomorrow.

"This book presents the remarkable success story of Wheelock College's merger with Boston University and the closure of Wheelock as a stand-alone institution. This story stresses the importance of authentic leadership in trying times, especially when higher education as a sector is facing volatility in the coming years"--

Becoming a partner in a professional services firm is for many ambitious fee-earners the ultimate goal. But in this challenging industry, with long hours, high pressure and even higher expectations, how do you stand out from the crowd? How do you build the most effective relationships? And how do you find the time to do all of this and still have a fulfilling personal life? Now in its third edition, *How to Make Partner and Still Have a Life* equips individuals at the start of their career through to partner with the skills needed to reach and succeed at the leadership level. *How to Make Partner and Still Have a Life* details the expectations and realities of being a partner and outlines how you can continue to achieve once you have obtained the much-coveted role. This edition is updated with guidance on developing the right mindset for success and the importance of mentoring and sponsorship. There is a specific focus on women and BAME professionals and the challenges faced by individuals coming from non-traditional or under-represented backgrounds. Heather Townsend and Jo Larbie provide a guide to help you tackle common obstacles and

work smarter - not harder - to reach the top. Start your journey to partnership and still have the time for a life outside of work. Commercial Due Diligence (CDD) is about telling the difference between superior businesses and poor businesses, which is why this book is a mixture of business strategy, marketing analysis and market research. However CDD is not about the bland application of analytical techniques, it's about understanding how businesses and markets work and what is really important for profits and growth. Commercial Due Diligence is written by someone with over 25 years' experience of practical strategic analysis who nonetheless has a strong academic grounding. For the first time here is a book that deals with the essentials of strategic analysis with the practitioner's eye. If you are in the business of formulating company strategy, and you want to see how to apply the theories and understand in practical terms what works, when, and what can go wrong, this is the book for you.

This book analyzes the implementation of CSR reporting and codes of business conduct and ethics in the legal systems of the USA, Austria and China and their enforcement in international supply chain arbitrations. The book demonstrates that long-term profit maximization is increasingly intertwined with corporate ethics and CSR policies. In order to prevent window-dressing and greenwashing, certain control mechanisms and legal standards are required along the entire supply chain. This book introduces an ethics and CSR system recommending a reward-based whistleblowing mechanism, internal oversight by a CSR and Ethics Committee comprised of independent board members and at least one sustainability expert, and an external, independent and comprehensive assurance of CSR reports provided by auditing firms or newly formed governmental agencies consisting of certified CSR experts. The author emphasizes the significance for supply chain leaders to ensure contractual enforcement of their codes of business ethics and conduct along the supply chain. Against this background, the author created a comprehensive fictitious case scenario covering a supply chain dispute arising from the breach of the supply chain leader's code of business conduct and ethics by a lower-tier supply chain member. The author acknowledges the fact that in most of the cases the governing law of international supply chain contracts is English law or law based on English law. Thus, the author discusses potential contractual claims for damages arising from a loss of profits caused by a loss of reputation resulting from violations of core provisions of the chain leader's supplier code of conduct pursuant to English law. As international supply chain disputes usually involve more than two parties, and international arbitration is the ideal means for the resolution of these disputes, the book compares the arbitration rules for consolidations and joinders of some of the most significant international arbitration institutions: SIAC, ICC, AIAC, ICDR, VIAC, CIETAC and HKIAC. The book is directed at legal practitioners, legislators of various jurisdictions, board members of corporations, ethics and compliance officers, academics, researchers and students. It is the author's main goal that the book serves as an inspirational source for the establishment or the improvement of a corporate ethics and CSR system preventing window-dressing and greenwashing and covering the entire supply chain. Furthermore, it is intended that students develop a deeper understanding for the enforcement of corporate ethics and CSR policies.

For more than 40 years, Computerworld has been the leading source of technology news and information for IT influencers worldwide. Computerworld's award-winning Web site (Computerworld.com), twice-monthly publication, focused conference series and custom research form the hub of the world's largest global IT media network.

The successful entrepreneur's guide to accelerating growth *Daring to Compete* offers real-world strategies to accelerate the growth of your business and secure your place as a market leader. This expert guide is the result of years of comprehensive research and experience from global professional services organization EY, originator of the celebrated "Entrepreneur Of The Year" program. Employing its worldwide reach and extensive network of successful entrepreneurs, EY has developed a model of sustainable business development—"The 7 Drivers of Growth™." This innovative and highly effective approach to strategic growth is an invaluable resource for high-growth businesses, entrepreneurs, and start-ups. Favoring practical strategies over abstract theories, this book provides clear guidance on the Customer; Funding and Finance; Transactions and Alliances; Risk; People, Behaviors, and Culture; Digital Technology and Analytics; and Operations. This book brings the application of these drivers to life by featuring insights from Entrepreneur Of The Year award-winning entrepreneurs from a wide range of industries and geographic locations. These entrepreneurs share how each driver functions in actual business situations and present first-hand advice on their application and implementation. Planned and sustainable growth is a challenge faced by businesses every day, from developing ventures to leading enterprises. Effective entrepreneurs embrace the drivers of growth and recognize what areas require sharper focus. This book allows you to identify and apply these elements in your own business—facilitating optimal outcomes and accelerating growth. This indispensable guide enables you to: Implement a proven business model to compete more effectively and achieve market leadership Gain the knowledge and confidence to face challenges, anticipate, and overcome obstacles Access research, tools, and services to accelerate growth and compete on a global scale Learn invaluable market leadership strategies from a team of highly successful entrepreneurs Developed from the real-life stories of EY Entrepreneur Of The Year winners, this book is an inspirational and informative must-read guide to business growth and market leadership. *Daring to Compete* is an invaluable resource for both aspiring and experienced entrepreneurs and established business leaders seeking to become more entrepreneurial.

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