

Customs Broker Exam

This examination consists of 80 questions. The minimum passing score is 75%. For each question, choose the letter representing your answer (A, B, C, D, or E) and completely darken the corresponding space on your answer sheet. There is no penalty for guessing; therefore, you should attempt to answer every question. Each question is designed to have a single best answer. You are responsible for having the following references: _ Harmonized Tariff Schedule of the United States (2014 Basic Edition, No Supplements) _ Title 19, Code of Federal Regulations (Revised as of April 1, 2014) _ Customs and Trade Automated Interface Requirements (CATAIR) _ Appendix B - Valid Codes _ Appendix D - Metric Conversion _ Appendix E - Valid Entry Numbers _ Appendix G - Common Errors _ Glossary of Terms _ Instructions for Preparation of CBP Form 7501 (July 24, 2012) _ Right to Make Entry Directive 3530-002A This examination lasts four and a half (4.5) hours. How to Start Your Own Customs Brokerage Business was published in 2007 and is the only book of its kind-documenting the entire process required to start your own CHB business. The author, Jon Sasaki, has now written a study guide to help those planning on taking the exam to study more efficiently and avoid spending hundreds of dollars on special courses they may not even find necessary. In this new and concise book he advises the exact same technique he used to pass the test on his first attempt despite not ever having worked in customs brokerage before the exam. Now, both references perfectly compliment each other as they are combined into one book. The combo book helps the student prioritize his or her studies by distinguishing between the important and not so important sections of the exam's testing material. The book also methodically provides step-by-step guidance through the process of setting up one's own customs brokerage operation. The book also includes*an explanatory breakdown of all sections of the 19 cfr that have appeared more than twice on the last 10 exams (thru Oct 2009 exam)*a comprehensive table that lists all parts and paragraphs of the 19 cfr that appear in any of the last 10 exams (thru Oct 2009 exam)*sample forms, letters, and terms index for setting your customs brokerage business*addresses to useful websites*money saving tips to help you achieve your customs broker-related goals even on a shoestring budget

Welcome to the exciting world of Customs! Customs Broker is a licensed profession. Passing the Customs Broker Examination is a prerequisite for individual's Customs Broker license. Passing is not easy, and many exam takers do not pass. The primary challenge lies not in the difficulty of questions themselves, but in the amount of time customs examiners allocate to examinees. My interaction with students with little or no customs experience shows that everyone is able to understand some of the most difficult questions. This means it is not the difficulty of questions, but rather the amount of time provided, which leads many not to pass. The problem, therefore, lies in time management! Fortunately, this can be corrected. But such correction requires dedication and practice. Many questions you will see on exam are similar to those questions asked in previous exams. Some are even identical. Examinee who sees a familiar question on the exam is likely to spend less time to answering it. This means more time being left to answer more difficult and less familiar questions, resulting in a greater likelihood of success. Exercise Book is designed to do just that: to help examinees pass the Customs Broker Exam. The approach is very simple. We take the very questions that examiners have asked before, and provide rationale for their an-swerns. The rationale - or reasoning - cause examinees to revisit topics tested while providing the structure and or-ganization. The structure helps to build a framework that can be applied to variety of questions. During the exam, even if examinee does not recall the structure, the familiarity with the question would help. Exercise Book consists of: Table of Contents; Table of Questions; Table of Topics; Approach to Answering Questions; Practice

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Exam Questions; and Practice Exam Answers. Exercise Book is supplemented with video discussions and supplemental reading on the internet, through Web Supplements at LawCustoms.com/cbe/eb.

This Textbook is a study guide that represents a concise compilation of laws and regulations on frequently tested subjects in the U.S. Customs Broker License Examination. Textbook breaks down archaic and hard to read laws into reader friendly format, with bold and italicized and underlined keywords and topics. Textbook does not cover every topic, but rather focuses on the most relevant ones. Prospective examinees are instructed to regularly review each subject in order to easily recall the appropriate regulation during the exam. To help exam takers succeed in passing the exam, Textbook comes with Web Supplements. Web Supplements bring to prospective examinees video lectures (which are based on the Textbook's material), charts, exhibits, tables and flashcards designed to improve understanding of the tested topics. Concise text, charts, exhibits, tables, and flashcards alone are not enough to pass the examination. Goal of the Textbook is to equip you with necessary tools to successfully pass the U.S. Customs Broker License Examination. To that end, the Textbook integrates questions from previous exams by topics covered in individual chapters. We worked very hard to provide you with tools necessary to be successful. You, however, remain the ultimate guarantor of passing the U.S. Customs Broker Exam through hard work and dedicated studies. Over 1,000 Copies from this Series Sold!!! This study guide companion for passing the customs broker exam consists of actual customs broker license examinations annotated with quick reference citations, excerpts, snapshots, and easy-to-understand answer commentary from an experienced licensed customs broker. For HTS classification questions, easy-to-read HTSUS article descriptions are provided with each of the 5 multiple choices, and snapshots of the HTSUS marking the correct answer in the harmonized tariff schedule are provided for optimal study. Also includes: time-saving excerpts from the 19 CFR, HTSUS, CBP Form 7501 Instructions, Directives, etc. Recommended to be used in conjunction with the "Customs Broker Exam Study Guide & How to Start Your Own CHB Business" study guide from the same author. Includes, as necessary, and in proportion to each question's level of difficulty, in-depth answer commentary. All of the above is included for each of the 5 most recent exams: Oct. 2014, Apr. 2014, Oct. 2013, Apr. 2013, and Oct. 2012.

"Jon Sasaki has written a necessary guide for anyone considering taking the customs broker exam. The business section answers many common questions new brokers face. All in all, a great resource for the new broker" -Jennifer Henning LCB, CCS National Account Mgr. SmartBorder ***New and Improved!!!*** Now with in-depth analysis and a licensed customs broker's commentary on the most recent customs broker exam (Apr. 2014) AND includes bonus Import / Export Documentation Simplified Handbook. The Customs Broker Exam Study Guide helps the student to optimize his and her study time by singling out and emphasizing the most important sections of study reference material AND by intelligently acknowledging and then intentionally disregarding the less significant exam reference material. The book also methodically provides step-by-step guidance through the process of setting up one's own customs brokerage operation-as documented and successfully accomplished by an actual customs broker. Includes (inter alia)... *Proven (success on 1st attempt) customs broker exam strategies. *Easy-to-understand tips on HTS classification. *19 CFR analysis and snapshot presentation based on exam frequency of occurrence. *Contains "Frequency Tables" listing all "Parts," "Sections," and "Paragraphs" of the 19 CFR AND all chapters of the HTSUS appearing over the last 10 exams. *In-depth commentary on actual Apr. 2014 customs broker exam. *Indispensable sample letters, forms, procedures, and advice for setting up a customs brokerage business. *A customs broker's analysis and presentation of examples and templates of 23 prevalently used shipping docs and forms such as the Bill of Lading, Commercial Invoice, Entry Summary, and Letter of Credit Application. *Valuable money-saving tips to help you achieve your customs broker-related goals, on a shoestring budget!!! *See also

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"Customs Broker Exams with Answer Commentary from a Licensed Customs Broker" by the same author.

Textbook is a concise compilation of laws and regulations on most frequently tested subjects in the customs broker examination.

Compilations break down archaic and hard to read laws into reader friendly format, with bold and italicized and underlined keywords and topics. Textbook focuses on the most relevant topics. Prospective exam takers are instructed to regularly review each subject in order to easily recall the appropriate regulation during the exam. To help exam takers succeed in passing the exam, textbook comes with Web Supplements. Web Supplements bring video lectures, charts, exhibits, and flashcards designed to improve recollection and understanding of the tested topics. Concise text, charts, exhibits, tables, and flashcards alone are not enough to pass the examination. Goal of the Textbook is to equip you with necessary tools to successfully pass Customs Broker Examination. You, however, remain the ultimate guarantor of passing the exam through hard work and dedicated studies.

Learn the Secret to Success on the Customs Broker Course and Exams! Ever wonder why learning comes so easily to some people? This remarkable workbook reveals a system that shows you how to learn faster, easier and without frustration. By mastering the hidden language of the subject and exams, you will be poised to tackle the toughest of questions with ease. We've discovered that the key to success on the Customs Broker Course and Exams lies with mastering the Insider's Language of the subject. People who score high on their exams have a strong working vocabulary in the subject tested. They know how to decode the vocabulary of the subject and use this as a model for test success. People with a strong Insider's Language consistently: Perform better on their Exams Learn faster and retain more information Feel more confident in their courses Perform better in upper level courses Gain more satisfaction in learning The Customs Broker Vocabulary Workbook is different from traditional review books because it focuses on the exam's Insider's Language. It is an outstanding supplement to a traditional review program. It helps your preparation for the exam become easier and more efficient. The strategies, puzzles, and questions give you enough exposure to the Insider Language to use it with confidence and make it part of your long-term memory. The Customs Broker Course and Exams Vocabulary Workbook is an awesome tool to use before a course of study as it will help you develop a strong working Insider's Language before you even begin your review. Learn the Secret to Success! After nearly 20 years of teaching Lewis Morris discovered a startling fact: Most students didn't struggle with the subject, they struggled with the language. It was never about brains or ability. His students simply didn't have the knowledge of the specific language needed to succeed. Through experimentation and research, he discovered that for any subject there was a list of essential words, that, when mastered, unlocked a student's ability to progress in the subject. Lewis called this set of vocabulary the "Insider's Words". When he applied these "Insider's Words" the results were incredible. His students began to learn with ease. He was on his way to developing the landmark series of workbooks and applications to teach this "Insider's Language" to students around the world.

"Jon Sasaki has written a necessary guide for anyone considering taking the customs broker exam. The business section answers many common questions new brokers face. All in all, a great resource for the new broker"-Jennifer Henning LCB, CCSNational Account Mgr.SmartBorder*** Over One Thousand Copies Sold!!! ***Now includes Free Trade Agreement with detailed FTA Quick

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Reference Table! AND in-depth analysis and licensed customs broker's commentary on the 2 most recent customs broker exam (Apr. 2016 & Oct. 2015). The Customs Broker Exam Study Guide helps the student to optimize his and her study time by isolating and emphasizing the most important sections of study reference material AND by intentionally isolating then disregarding the less significant exam reference material. The book also methodically provides step-by-step guidance through the process of setting up one's own customs brokerage operation-as documented and successfully accomplished by an actual customs broker. Also includes...*Proven (success on 1st attempt) customs broker exam strategies. *Easy-to-understand HTS classification explanation and tips. *19 CFR analysis and snapshot presentation based on exam frequency of occurrence. *Contains "Frequency Tables" listing all "Parts", "Sections", and "Paragraphs" of the 19 CFR AND all chapters of the HTSUS appearing over the last 10 exams. *Includes actual April 2016 & October 2015 customs broker exams with accompanying references excerpts and in-depth customs broker commentary. *Indispensable sample letters, forms, procedures, and advice for setting up a customs brokerage business--start to finish. *Valuable money-saving tips to help you achieve your customs broker-related goals, and do so on a shoestring budget!!!BONUS: Pass the Customs Broker Exam & Get a Free \$10 Starbucks Gift Card on Us!!!(details inside)Actual Customer Testimonial:I just bought your book on Amazon, and I have to say it's the best 40 bucks I've spent in a while... I've tried several courses already, but your in depth analysis on the exam, in addition to the explanation of the GRI's are just super awesome. Thanks for helping me get there.All the best, S.F.

History of customs broker examinations from April 1997 through October 2005 is available in one single volume. The value of the book is in annotations that are attributed to questions, as well as, a convenient single source document for the past customs broker exam questions. As prospective customs broker examinees prepare for exam by practicing questions from the past, many encounter questions that are outdated and/or no longer applicable. This book applies labels to those questions that are no longer applicable, allowing examinees to focus on questions that are current. Additionally, the book distinguishes questions that stand out because they continuously show up on customs broker exams.

2020 Customs Broker Exam Study Guide & How to Start Your Own CHB BusinessThru Oct. 2019 Exam Edition

The author of this combo book first published "How to Start Your Own Customs Brokerage Business"--the first book of its kind, documenting the entire process required to start your own CHB business. Jon K Sasaki, has now written a study guide to help those planning on taking the customs broker exam to pass it on their first attempt, and to do so by studying more efficiently, as well as by avoiding spending hundreds of dollars on special courses and material they may not even find necessary. In this new and concise book, he advises the exact same approach and technique he used to pass the test on his first attempt despite not ever having worked in customs brokerage before taking the exam. Now, both references perfectly compliment each other as they are combined into one easy-to-read book. The combo book helps the reader prioritize his or her studies by distinguishing between the most important and not so important sections of the exam's testing material. The book also methodically provides step-by-step guidance through the process of setting up one's own customs brokerage operation. The book includes *easy-to-understand tips

on HTS classification *an explanatory breakdown of all sections of the 19 cfr that have appeared more than twice on the last 10 exams (thru Oct. 2012 exam) *a comprehensive table that lists all parts and paragraphs of the 19 cfr that have appeared in any of the last 10 exams (thru Oct. 2012 exam) *sample forms, letters, and terms index for setting your customs brokerage business *addresses to indispensable web pages *money saving tips to help you achieve your customs broker-related goals even on a shoestring budget! Can be used in conjunction with "Customs Broker Exams & Exam Companion" by same publisher. "Jon Sasaki has written a necessary guide for anyone considering taking the customs broker exam. The business section answers many common questions new brokers face. All in all, a great resource for the new broker" Jennifer Henning LCB, CCS National Account Manager SmartBorder

"Jon Sasaki has written a necessary guide for anyone considering taking the customs broker exam. The business section answers many common questions new brokers face. All in all, a great resource for the new broker" -Jennifer Henning LCB, CCS National Account Mgr. SmartBorder *** Over Two Thousand Copies Sold!!! *** Now includes exam Free Trade Agreement section with detailed FTA Quick Reference Tables! The Customs Broker Exam Study Guide helps the student to optimize his and her study time by isolating and focusing on the most important sections of study reference material AND by intentionally isolating then discounting the less significant exam reference material. The book also methodically provides step-by-step guidance through the process of setting up one's own customs brokerage operation-as documented and successfully accomplished by an actual customs broker. The text also includes... *Proven (success on 1st attempt!!!) customs broker exam-taking strategies. *Easy-to-understand HTS classification explanations, tricks, and tips. *19 CFR, HTSUS, and Form 7501 Instructions overview and deep analysis, based on exam frequency of occurrence.*Contains "Frequency Tables" listing all "Parts," "Sections," and "Paragraphs" of the 19 CFR AND all Chapters of the HTSUS that have appeared over the last 10 exams. *Indispensable sample letters, forms, procedures, and advice for setting up one's own customs brokerage business--start to finish.*Valuable money-saving tips to help you achieve your customs broker-related goals; and do so on a shoestring budget!!! BONUS: Pass the Customs Broker Exam & Get a Free \$20 MasterCard Gift Card on Us!!! (details inside) Actual Customer Testimonial: "I just bought your book on Amazon, and I must say it's the best 40 bucks I've spent in a while... I've tried several courses already, but your in-depth analysis on the exam, in addition to the explanation of the GRI's is just super awesome. Thanks for helping me get there. All the best, S.F. About the author, Jon Sasaki: I am an advocate of international trade and of those that work in the industry. I am a lifelong learner. I studied International Business at Linfield College (McMinnville, OR), Business Law at Lewis and Clark Law School (Portland, OR), and read all the self-help books I can get my hands on. In everything I do, I believe in serving others. This book reflects my passion to serve those that serve world commerce.

History of customs broker examinations from April 1997 through April 2015 is available in one single volume. The value of the book is in annotations that are attributed to questions, as well as, a convenient single source document for the past customs broker exam questions. As prospective customs broker examinees prepare for exam by practicing questions from the past, many encounter questions that are outdated and/or no longer applicable. This book applies labels to those questions that are no longer applicable, allowing examinees to focus on questions that are current. Additionally, the book distinguishes questions that stand out because they continuously show up on customs broker exams.

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"Jon Sasaki has written a necessary guide for anyone considering taking the customs broker exam. The business section answers many common questions new brokers face. All in all, a great resource for the new broker"-Jennifer Henning LCB, CCS National Account Mgr. SmartBorder***Over One Thousand Copies Sold!***Now with in-depth analysis and a licensed customs broker's commentary on the most recent customs broker exam (Oct. 2014) AND includes bonus Import / Export Documentation Simplified Handbook. The Customs Broker Exam Study Guide helps the student to optimize his and her study time by isolating and emphasizing the most important sections of study reference material AND by intentionally acknowledging then disregarding the less significant exam reference material. The book also methodically provides step-by-step guidance through the process of setting up one's own customs brokerage operation-as documented and successfully accomplished by an actual customs broker. Includes...*Proven (success on 1st attempt) customs broker exam strategies. *Easy-to-understand tips on HTS classification. *19 CFR analysis and snapshot presentation based on exam frequency of occurrence. *Contains "Frequency Tables" listing all "Parts", "Sections", and "Paragraphs" of the 19 CFR AND all chapters of the HTSUS appearing over the last 10 exams. *In-depth commentary on actual Oct. 2014 customs broker exam. *Indispensable sample letters, forms, procedures, and advice for setting up a customs brokerage business. *A customs broker's analysis and presentation of examples and templates of 23 prevalently used shipping docs and forms such as the Bill of Lading, Commercial Invoice, Entry Summary, and Letter of Credit Application.*Valuable money-saving tips to help you achieve your customs broker-related goals, and do so on a shoestring budget!!!

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This study guide tool for passing the customs broker exam consists of actual customs broker license examinations with quick reference citations, excerpts, snapshots, and easy-to-understand answer commentary from an experienced licensed customs broker. For classification questions, quicksmart HTSUS article descriptions are notated for each of the 5 multiple choices, and snapshots of the HTSUS page with correct answer classification indication is provided to make the most of your precious study time. Also, time-saving excerpts from the 19 CFR, CBP Form 7501 Instructions, Directives, etc. are notated for each answer. Recommended to be used in conjunction with the "Customs Broker Exam Study Guide & How to Start Your Own CHB Business" guide from the same author. Includes complete exams, quicksmart HTS classification descriptions, reference citations, and when necessary, in-depth answer commentary in proportion to the level of individual question complexity. Also includes HTS Classification Tips section. All of the above is included for the 4 most recent exams--Apr. 2014, Oct. 2013, Apr. 2013, and Oct. 2012. Over 1,000 Copies from this Series Sold!!!

This book covers all 80 questions of Oct. 2012 Customs Broker Exam, instructs readers how to solve problems One by one, step by step, deeply, completely and thoroughly. In addition, by reading these explanations, you will improve your skills on understanding of Title 19 Customs Regulations and Harmonized Tariff Schedule of the United States

Learn the Secret to Customs Broker Exam success! Learn how to succeed on the Customs Broker Exam. Our Customs Broker Exam Guide helps you unlock the secret to success on the exam. We teach you the essential Insider Language that the top students and industry leaders know. Did you ever wonder why learning seems effortless for some people? We've discovered that the key to success on the Customs Broker exam lies with mastering the Insider Language of the test. People who score high on the test have a strong working vocabulary in the subject tested. They know how to decode the Customs Broker Exam vocabulary and use this as a model for test success. People with a strong Insider Language consistently: - Perform better on the Exam - Learn faster and retain more information - Feel more confident on the job when dealing with clients and supervisors - Read faster and with more efficiency - Gain more satisfaction in learning The Customs Broker Exam Success Guide is different from traditional review books because it focuses on the Insider's Language. It is an outstanding supplement to a traditional review program. It helps your preparation for the Exam become easier and more efficient. The strategies, puzzles, and questions give you enough exposure to the Insider Language to use it with confidence and make it part of your long-term memory. The Customs Broker Exam Success Guide is an awesome tool to use before you begin a formal review program as it will help you develop a strong working Insider Language before you start. Learn the Secret to Success on the Customs Broker Exam!

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shoestring budget!!! BONUS: Pass the Customs Broker Exam & Get a Free \$20 Starbucks Gift Card on Us!!! (details inside) Actual Customer Testimonial: I just bought your book on Amazon, and I must say it's the best 40 bucks I've spent in a while... I've tried several courses already, but your in-depth analysis on the exam, in addition to the explanation of the GRI's are just super awesome. Thanks for helping me get there. All the best, S.F.

How to Start Your Own Customs Brokerage Business was published in 2007 and is the only book of its kind-documenting the entire process required to start your own CHB business. The author, Jon Sasaki, has now written a study guide to help those planning on taking the exam to study more efficiently and avoid spending hundreds of dollars on special courses they may not even find necessary. In this new and concise book he advises the exact same technique he used to pass the test on his first attempt despite not ever having worked in customs brokerage before the exam. Now, both references perfectly compliment each other as they are combined into one easy-to-read book. The combo book helps the student prioritize his or her studies by distinguishing between the important and not so important sections of the exam's testing material. The book also methodically provides step-by-step guidance through the process of setting up one's own customs brokerage operation. The book includes *valuable tips on HTS classification *an explanatory breakdown of all sections of the 19 cfr that have appeared more than twice on the last 10 exams (thru Apr 2010 exam) *a comprehensive table that lists all parts and paragraphs of the 19 cfr that have appeared in any of the last 10 exams (thru Apr 2010 exam) *sample forms, letters, and terms index for setting your customs brokerage business *addresses to necessary web pages *money saving tips to help you achieve your customs broker-related goals even on a shoestring budget

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New and Improved!!!" Jon Sasaki has written a necessary guide for anyone considering taking the customs broker exam. The business section answers many common questions new brokers face. All in all, a great resource for the new broker"-Jennifer Henning, LCB, CCSNational Account Mgr. SmartBorderThis guide helps the reader study most efficiently by distinguishing between the most important and the not-so-important material drawn from for the exam customs broker. The book also methodically provides step-by-step guidance through the process of setting up one's own customs brokerage operation. Includes *exam strategy *valuable tips on HTS classification *a thorough breakdown of any section of Title 19 Code of Federal Regulations (19 CFR) that has appeared more than twice within the last 10 exams (thru Apr. 2013 exam) *a complete and comprehensive table listing all parts and paragraphs of the 19 CFR that have appeared in any of the last 10 exams *indispensable sample forms, letters, and advice for setting up a customs

brokerage business *valuable money-saving tips to help you achieve your customs broker-related goals, even on a shoestring budget!!!

Customs Broker Exam - Answered Questions and Explanations is a series of books that helps you prepare for the US Customs Broker Examination. Each book contains a set of 80 real exam questions. Each question is followed by an analysis of the tested concept and step-by-step explanation of the solution. Many of the analyses and explanations highlight the concepts of CFR Title 19 and Harmonized Tariff Schedule of the United States.

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